Willow Glen Business Association
Profit & Loss by Class
July 2011 through March 2012

	ADMIN (CBID)	C & R (CBID)	DISI (CBID)	SOBOP (CBID)	Total CBID	Admin (OTHER)	DOTA (OTHER)	Halloween (OTHER)	Holidays (OTHER)	Ladies Night Out (OTHER)	Member Relations (OTHER)	Wine Walk (OTHER)	Total OTHER	TOTAL
Ordinary Income/Expense														
Income														
CBID	45,694.15	10,385.03	22,847.08	128,774.41	207,700.67	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	207,700.67
Events	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,896.99	0.00	0.00	31,678.79	42,575.78	42,575.78
Grants	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
In-Kind	0.00	0.00	0.00	0.00	0.00	4,467.00	0.00	0.00	3,830.45	0.00	0.00	7,151.00	15,448.45	15,448.45
Interest Income	0.00	0.00	0.00	0.00	0.00	173.03	0.00	0.00	0.00	0.00	0.00	0.00	173.03	173.03
Member Dues	0.00	0.00	0.00	0.00	0.00	2,400.00	0.00	0.00	0.00	0.00	0.00	0.00	2,400.00	2,400.00
Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	150.00
Grants	0.00	0.00	0.00	0.00	0.00	0.00	12,852.00	0.00	0.00	0.00	0.00	0.00	12,852.00	12,852.00
Sponsorships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,535.00	2,550.00	200.00	1,000.00	6,285.00	6,285.00
Total Income	45,694.15	10,385.03	22,847.08	128,774.41	207,700.67	7,190.03	12,852.00	0.00	17,262.44	2,550.00	200.00	39,829.79	79,884.26	287,584.93
Gross Profit	45,694.15	10,385.03	22,847.08	128,774.41	207,700.67	7,190.03	12,852.00	0.00	17,262.44	2,550.00	200.00	39,829.79	79,884.26	287,584.93
Expense														
Advertising	0.00	0.00	1,200.00	0.00	1,200.00	0.00	1,875.00	0.00	4,585.92	1,765.00	0.00	7,601.00	15,826.92	17,026.92
Bank Service Charges	0.00	0.00	0.00	0.00	0.00	29.33	127.84	0.00	3.20	0.29	0.00	977.72	1,138.38	1,138.38
City Fees	5,000.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00
Contingency	0.00	4,371.93	0.00	0.00	4,371.93	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,371.93
Contract Services	3,630.00	0.00	3,981.46	97,230.23	104,841.69	0.00	3,868.00	288.00	9,626.00	0.00	0.00	504.00	14,286.00	119,127.69
County Fees	1,948.43	0.00	0.00	0.00	1,948.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,948.43
Dues and Subscriptions	0.00	0.00	75.00	0.00	75.00	143.76	0.00	0.00	0.00	0.00	0.00	0.00	143.76	218.76
Equipment Rental	0.00	0.00	0.00	0.00	0.00	1,607.70	0.00	0.00	275.00	0.00	0.00	126.20	2,008.90	2,008.90
Insurance	3,863.00	0.00	0.00	0.00	3,863.00	864.00	0.00	0.00	0.00	0.00	0.00	1,045.00	1,909.00	5,772.00
Meetings	0.00	0.00	0.00	0.00	0.00	212.77	0.00	0.00	0.00	0.00	267.48	0.00	480.25	480.25
Miscellaneous	0.00	0.00	0.00	0.00	0.00	251.28	0.00	0.00	100.00	0.00	0.00	0.00	351.28	351.28
Permits and Fees	0.00	0.00	3,132.35	0.00	3,132.35	140.80	0.00	221.00	0.00	0.00	0.00	974.00	1,335.80	4,468.15
Personnel	24,004.56	298.34	2,329.46	13,129.72	39,762.08	2,070.37	4,905.45	0.00	1,506.21	362.62	51.85	0.00	8,896.50	48,658.58
Postage and Delivery	0.00	0.00	0.00	0.00	0.00	208.73	0.00	0.00	0.00	0.00	0.00	0.00	208.73	208.73
Printing and Reproduction	0.00	0.00	0.00	0.00	0.00	1,298.36	0.00	0.00	0.00	0.00	0.00	0.00	1,298.36	1,298.36
Professional Fees	0.00	0.00	858.00	0.00	858.00	5,350.00	0.00	0.00	0.00	0.00	0.00	0.00	5,350.00	6,208.00
Program Services	0.00	0.00	1,085.00	0.00	1,085.00	0.00	0.00	0.00	587.17	0.00	0.00	0.00	587.17	1,672.17
Rent	1,500.00	0.00	0.00	0.00	1,500.00	4,588.00	0.00	0.00	0.00	0.00	0.00	0.00	4,588.00	6,088.00
Supplies	190.89	0.00	0.00	180.88	371.77	824.25	-334.93	213.98	329.45	288.96	0.00	6,730.66	8,052.37	8,424.14
Taxes	0.00	0.00	0.00	0.00	0.00	10.00	0.00	0.00	0.00	0.00	0.00	0.00	10.00	10.00
Telephone	0.00	0.00	0.00	0.00	0.00	1,120.79	0.00	0.00	0.00	0.00	0.00	0.00	1,120.79	1,120.79
Total Expense	40,136.88	4,670.27	12,661.27	110,540.83	168,009.25	18,720.14	10,441.36	722.98	17,012.95	2,416.87	319.33	17,958.58	67,592.21	235,601.46
Net Ordinary Income	5,557.27	5,714.76	10,185.81	18,233.58	39,691.42	-11,530.11	2,410.64	-722.98	249.49	133.13	-119.33	21,871.21	12,292.05	51,983.47
Net Income	**5,557.27**	**5,714.76**	**10,185.81**	**18,233.58**	**39,691.42**	**-11,530.11**	**2,410.64**	**-722.98**	**249.49**	**133.13**	**-119.33**	**21,871.21**	**12,292.05**	**51,983.47**
Reserve Balance @ 3/31/12	693.77	13,975.40	35,342.23	58,561.79	108,573.19									
Net Reserve Balance @ 3/31/12	6,251.04	19,690.16	45,528.04	76,795.37	148,264.61									